FIX PRICE GROUP PLC ANNOUNCES KEY OPERATING RESULTS FOR Q3 AND 9M 2026

29 October 2026, Astana, Kazakhstan – Fix Price Group PLC (AIX: FIXP.Y; "Fix Price", the "Company" or the "Group"), one of the world's leading variety value retailers and the largest in Russia, announces its operating results based on management accounts for the third quarter ended 30 September 2026 (Q3 2026).

The Group's results primarily reflect the performance of its subsidiary PJSC Fix Price. A detailed overview of PJSC Fix Price's financial and operating results is available in its separate press release.

In the third quarter, we continued our international expansion in line with our strategy, so that more shoppers in different countries can treat themselves to useful and appealing products at low prices. Net openings totalled 354 stores in 9M 2026, bringing our network to 8,219 stores in 10 countries.

In August 2026, we entered the Serbian market, opening our first stores in Belgrade, Novi Sad and Pančevo. In less than a month, our network grew to 10 stores there, and the partnership with Glovo marketplace enabled us to quickly launch online sales in the country. I would also like to note that, in Serbia as in our other markets, our shelves feature products from local suppliers: this helps us respond to customer preferences while supporting local businesses.

We are also strengthening our position in Kazakhstan: in July, we began construction of our own 35,000 sq. m logistics hub in Astana, which will expand our opportunities to work with local producers and make our store supply chains more efficient.

In the third quarter, we remained focused on developing an assortment of popular items, maintaining competitive prices and expanding personalised offers for loyal customers. These measures, together with growing interest in non-food categories, supported our strongest LFL sales growth in recent years, with LFL sales increasing by 6.6% year-on-year in Q3, alongside a 9.6% increase in the LFL average ticket.

The results for the reporting period demonstrate the resilience of our business model in the face of subdued consumer sentiment in our key markets. Through the end of the year, we will continue to strengthen our positions in the countries where we operate, expand our cooperation with local suppliers and improve the efficiency of our network for the benefit of our customers, shareholders and employees.

Dmitry Kirsanov, CEO of Fix Price Group PLC

OPERATING SUMMARY FOR Q3 2026

- The Group's revenue increased by 11.0% y-o-y to RUB 92.2 billion
  - Retail revenue grew by 12.7% to RUB 87.5 billion
  - Wholesale revenue stood at RUB 4.8 billion
- During Q3 2026, the Group recorded 95 net store openings, comprising 115 net openings of Company-operated stores and the closure of 20 franchise stores, as Fix Price focuses on expanding its Company-operated store base. The Group was operating a total of 8,219 stores as of 30 September 2026, up 7.9% y-o-y
- Total selling space increased by 8.2% y-o-y to 1,782,023 sq. m, with a net addition of 21,621 sq. m in the third quarter
- In Q3 2026, LFL sales[1] grew by 6.6%, the highest rate in recent years, driven by a 9.6% increase in the LFL average ticket, while LFL traffic remained modest at minus 2.8%. This performance reflected the Company's focus on offering high-demand products, a trend-driven assortment at competitive prices and targeted loyalty programme promotions

[1] Here and hereinafter, like-for-like (LFL) sales, average ticket and number of tickets are calculated based on the results of stores operated by Fix Price and that were open for at least 12 full calendar months preceding the reporting date. LFL sales and average ticket are calculated based on retail sales including VAT. LFL numbers exclude stores that were temporarily closed for seven or more consecutive days during the reporting period and/or comparable periods

OPERATING SUMMARY FOR 9M 2026

- The Group's revenue was RUB 255.5 billion, representing 7.5% y-o-y growth
  - Retail revenue increased by 9.3% to RUB 241.4 billion
  - Wholesale revenue amounted to RUB 14.1 billion
- Over the nine months ended 30 September 2026, the Group recorded 354 net store openings, comprising 386 net openings of Company-operated stores and the closure of 32 franchise stores. As of 30 September 2026, the total store count stood at 8,219, up 7.9% y-o-y
- Total selling space increased by 8.2% y-o-y to 1,782,023 sq. m, with a net addition of 79,707 sq. m in 9M 2026
- Supported by a focus on best-selling products, a trend-driven product offering, targeted loyalty promotions and disciplined pricing, LFL sales grew by 3.7% in 9M 2026 as a result of a 7.2% increase in the LFL average ticket, the strongest growth in recent years, while LFL traffic declined by 3.3%

Store base, geographical coverage and selling space

	30 Sep 2026	31 Dec 2025	30 Sep 2025
Total number of stores	**8,219**	**7,865**	**7,614**
Russia	7,294	6,999	6,778
Belarus	411	375	362
Kazakhstan	408	392	379
Latvia	43	43	43
Uzbekistan	30	27	25
Serbia	10	-	-
Georgia	9	9	7
Armenia	7	7	6
Kyrgyzstan	4	6	6
UAE	3	4	4
Mongolia	-	3	4
Number of Company-operated stores	**7,516**	**7,130**	**6,887**
Russia	6,713	6,391	6,176
Belarus	397	361	348
Kazakhstan	396	378	363
Serbia	10	-	-
Number of franchise stores	**703**	**735**	**727**
Russia	581	608	602
Latvia	43	43	43
Uzbekistan	30	27	25
Belarus	14	14	14
Kazakhstan	12	14	16
Georgia	9	9	7
Armenia	7	7	6
Kyrgyzstan	4	6	6
UAE	3	4	4
Mongolia	-	3	4
Selling space (sq. m)	**1,782,023**	**1,702,316**	**1,647,567[2]**
Company-operated stores	1,626,281	1,538,695	1,485,958
Franchise stores	155,742	163,621	161,610

[2] The sum of the components may not equal the total due to rounding

Development of Company-operated stores

	Q3 2026	Q3 2025	9M 2026	9M 2025
Gross openings	**181**	**202**	**550**	**581**
Russia	147	176	466	502
Belarus	15	10	38	25
Serbia	10	-	10	-
Kazakhstan	9	16	36	54
Closures	**66**	**52**	**164**	**137**
Russia	57	48	144	124
Belarus	-	-	2	2
Kazakhstan	9	4	18	11
Serbia	-	-	-	-
Net openings	**115**	**150**	**386**	**444**
Russia	90	128	322	378
Belarus	15	10	36	23
Kazakhstan	-	12	18	43
Serbia	10	-	10	-

ABOUT THE COMPANY

Fix Price (AIX: FIXP.Y), one of the world's leading variety value retailers and the largest in Russia, offers a wide and constantly updated assortment of non-food goods – including personal care and household products – as well as food items, all at low fixed price points.

As of 30 September 2026, Fix Price was operating 8,219 stores across Russia and other countries, each carrying more than 2,000 SKUs in around 20 product categories. Fix Price offers a mix of its own private-label products, major brands, and items from local suppliers. As of 30 September 2026, the Company was operating 13 DCs covering 81 regions of Russia and 9 other countries.

In 2025, the Company recorded revenue of RUB 327.5 billion, EBITDA of RUB 46.2 billion and net profit of RUB 15.7 billion, in accordance with IFRS.

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