

FIX PRICE GROUP PLC ANNOUNCES KEY OPERATING RESULTS FOR Q1 2026

30 April 2026, Astana, Kazakhstan – Fix Price Group PLC (AIX: FIXP.Y; “Fix Price”, the “Company” or the “Group”), one of the world’s leading variety value retailers and the largest in Russia, announces its operating results based on management accounts for the first quarter (Q1 2026) ended 31 March 2026.

The Group’s performance was largely attributable to its subsidiary PJSC Fix Price. Full financial and operational details are available in [PJSC Fix Price’s standalone press release](#).

OPERATING SUMMARY FOR Q1 2026

- The Group’s revenue grew by 3.3% y-o-y and reached RUB 76.9 billion
 - Retail revenue increased by 5.1% to RUB 72.2 billion
 - Wholesale revenue amounted to RUB 4.7 billion
- In Q1 2026, the Group delivered a net increase of 94 stores, comprising the opening of 98 Company-operated stores and the closure of 4 franchise outlets. As of 31 March 2026, the Company was operating a total of 7,959 stores (+9.3% y-o-y)
- Total selling space increased by 9.4% y-o-y to 1,723,413 sq. m. Net additions for the first quarter totalled 21,097 sq. m
- Consumer behaviour remained cautious amid high inflationary expectations, which impacted overall non-food performance. However, certain non-food categories showed early signs of recovery. Demand for food remained resilient, supported by the continued rollout of trend-led Asian and healthy lifestyle ranges. These factors contributed to a 5.5% y-o-y increase in the LFL average ticket¹ which partially offset a 5.3% decline in LFL traffic. As a result, Group LFL sales for the quarter were down 0.1% y-o-y

¹ Here and hereinafter, like-for-like (LFL) sales, average ticket and number of tickets are calculated based on the results of stores operated by Fix Price and that were open for at least 12 full calendar months preceding the reporting date. LFL sales and average ticket are calculated based on retail sales including VAT. LFL numbers exclude stores that were temporarily closed for seven or more consecutive days during the reporting period and/or comparable periods

Store base, geographical coverage and selling space

	31 Mar 2026	31 Dec 2025	31 Mar 2025
Total number of stores	7,959	7,865	7,282
Russia	7,077	6,999	6,499
Kazakhstan	399	392	349
Belarus	383	375	341
Latvia	43	43	43
Uzbekistan	28	27	24
Georgia	9	9	6
Kyrgyzstan	6	6	7
Mongolia	3	3	4
Armenia	7	7	5
UAE	4	4	4
Number of Company-operated stores	7,228	7,130	6,561
Russia	6,472	6,391	5,899
Kazakhstan	387	378	332
Belarus	369	361	330
Number of franchise stores	731	735	721
Russia	605	608	600
Latvia	43	43	43
Uzbekistan	28	27	24
Belarus	14	14	11
Kazakhstan	12	14	17
Georgia	9	9	6
Kyrgyzstan	6	6	7
Mongolia	3	3	4
Armenia	7	7	5
UAE	4	4	4
Selling space (sq. m)	1,723,413	1,702,316	1,575,492
Company-operated stores	1,560,709	1,538,695	1,414,997
Franchise stores	162,704	163,621	160,495

Development of Company-operated stores

	Q1 2026	Q1 2025
Gross openings	140	165
Russia	117	142
Kazakhstan	14	16

	Q1 2026	Q1 2025
Belarus	9	7
Closures	42	47
Russia	36	41
Kazakhstan	5	4
Belarus	1	2
Net openings	98	118
Russia	81	101
Kazakhstan	9	12
Belarus	8	5

ABOUT THE COMPANY

Fix Price (AIX: FIXP.Y), one of the world's leading variety value retailers and the largest in Russia, offers a wide and constantly updated assortment of non-food goods – including personal care and household products – as well as food items, all at low fixed price points.

As of 31 March 2026, Fix Price was operating 7,959 stores across Russia and other countries, each carrying approximately 2,000 SKUs in around 20 product categories. Fix Price offers a mix of its own private-label products, major brands, and items from local suppliers. As of 31 March 2026, the Company was operating 13 DCs covering 81 regions of Russia and 9 other countries.

In 2025, the Company recorded revenue of RUB 327.5 billion, EBITDA of RUB 46.2 billion and net profit of RUB 15.7 billion, in accordance with IFRS.

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